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**NCDIDI**  
NORTH CAROLINA DEFENSE INDUSTRY DIVERSIFICATION INITIATIVE

CONNECTING THE DOTS, EXPANDING OPPORTUNITIES

Rex- Rex Raiford is the regional manager covering the northeast region of North Carolina: Beaufort, Bertie, Camden, Chowan, Currituck, Dare, Edgecombe, Gates, Halifax, Hertford, Hyde, Martin, Nash, Northampton, Pasquotank, Perquimans, Pitt, Tyrrell and Washington counties. Rex has completed projects with the U.S. Coast Guard, DRS Technologies, NUCOR Steel, Hoffer Flow Controls, PCB Piezotronics, Camfil Farr, and many other companies in the region. He applies and teaches proven techniques in productivity, quality, safety, energy and environmental management. Rex has 23 years of manufacturing experience with a Fortune 500 company in the paper industry. He held various manufacturing management positions, including operations manager, customer/quality director and project manager. Rex has used Six Sigma and lean manufacturing techniques to increase productivity, improve quality and reduce costs in several manufacturing operations. He was project manager for implementation of a quality system that was registered under ISO 9002. He also served as safety coordinator for a large manufacturing department and has experience in recycling and packaging. Rex has a B.S. in pulp and paper science and technology from NC State University.